

## Solution Manager

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Company: China Mobile International Limited

Location: Indonesia

Category: other-general

Solution Manager Asia Pacific Region Indonesia Indonesia Subsidiary Solution

Consultant Middle Apply

Responsibility

Understand customer's environment and challenge, then dig and collect technical requirement through communication with customer

Prepare a design configuration documentation including process diagrams with technical explanations and Perform technical development for bespoke solutions as part of a design and development framework

To structure and produce compelling sales proposals/commercial and technical documentation outlining the cost savings and business benefits to clients of using CMI position and other managed services propositions

To oversee projects and coordinate with partner, customer until the projects delivered.

Serve as single point of contact for customers, sales team and customers on service delivering issues to ensure timely delivery

Regularly keep sales team aware of product updates, vice versa keep product team / network team aware of trends of technical requirement in the market

Requirements

Bachelor's degree or above in Telecommunication / Computer Engineering

Cisco certificate holder preferred

Network, Network Security, IP & ICT solutions

Knowledge of Network, Network Security, Data Center and ICT Solution (Cloud, SD WAN, etc) are preferred

Advanced proficiency in all Microsoft products Excel, Word, Outlook and MS Projects.

Positive attitude, strong communication skills, Strong presentation, organization and time management skills

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