## **Indonesia Jobs Expertini®**

Sales Manager – UK

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Company: BYJUS LLC

Location: Indonesia

Category: other-general

Sales Manager - UKAbout the roleWe're seeking a qualified Sales Manager to sell Whitehat Jr's/Byju's Future School products that our customers have grown to rely on. The Sales Manager will utilise their skills to build a strong relationship with Prospects/Customers and close deals. The ideal candidate will be a quick learner with strong negotiating skills and demonstrate the ability to showcase our offerings compellingly in the UK.Role detailsScope: Work on given prospects (Leads) as an individual contributor and close deals, Product & Process Training will be provided to the Sales Managers. Target Customers Region: UKWork Mode: Work From HomeCTC Range: 4 LPA (Excluding Additional Variable Compensation) Working days: 5 working days with 2 days-off which will be during the week(Rotational). Shift Time: 04:30 PM to 02:30 AM (IST) (Subject to change as per business requirement) Mandatory Language Fluency: English (good VNA skills are preferable) Hindi.Laptop/Wi-fi: candidates to use their laptops, wi-fi & phone bills will be reimbursed per the policy. Additional Variable Compensation: It's highly an Incentives driven environment (% Slab on Total Revenue). On average our Sales Manager earns 20K-25K per month as incentives & an additional (fixed) 3000 INR as Shift Allowance Qualifications & Skills Proven track record of exceeding targets as a Sales Manager, > 1 year of experience in Sales or a Fresher keen to learn & implement the learning in a sales-driven environment & contribute to the revenue growth. Overall experience must not be more than 10 years. Fluency in English and Hindi, ability and willingness to deliver in a performancedriven environment. Excellent communication, interpersonal, problem-solving, presentation, and organisational skills. Ability to counsel a parent for the child's future. Comfortable with

changing shift timings so that we may serve our customers better. Comfortable with exceeding work timing based on process needs. Graduation or 2 years diploma with 12th pass knowledge of spreadsheets (Excel, Google Sheets), and PowerPoint Immediate joiners are preferred. Must have 1 month or less notice period.

#J-18808-Ljbffr

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