

# Indonesia Jobs Expertini®

## Sales Manager (Medan)

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Company: PT. Reeracoen Indonesia

Location: Indonesia

Category: other-general

### About work 仕事内容について

Looking for new customer/accounts from and doing Sales Call/Visit/Meeting, etc.  
Coordination for Bidding to the potential customers which concludes: Bidding and Pricing Preparation, and Supporting Documents for Negotiation purposes  
Negotiation with potential customers to attract customers using the company's service  
Maintain customer business relations to retain an existing customer  
Connecting to potential customers to get expansion business (Business Development)  
Promoting service and doing presentations to customers to attract customer  
Analyze and Plan the development of Services, Solutions, and added value from Competitors to optimize the selling strategy  
Supervise and evaluate achievement realization and handle daily problems (troubleshooting) that could occur and would affect the Sales  
Advise teammates to Improve Sales  
Implementing HSE goes well in the workplace.  
Responsible for doing tasks ordered by Supervisor.

Salary

15,000,000 IDR ~ 20,000,000 IDR

Work Location

Sumatera Utara

Requirement

Education: Bachelor's Degree of any Major

Language: English Advance Communicative

Experience: at least 5 years as Account Specialist Sales in Marketing/Sales Supply Chain/Logistic System/Logistic Sales

Driver Licence: SIM A

English Level

Communicative

Other Language

Indonesian

Benefit

THR

BPJS

Detail will be discussed in the interview

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