

Sales Manager Major Customers

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Company: Trimitra Consultants

Location: Daerah Khusus Ibukota Jakarta

Category: other-general

The main purpose of the job is to contribute in sustaining and growing our business at selected major customers

The Main DutiesEnsures mutually beneficial business relations with assigned major customersActs as liaison between the company and assigned major customersIn consultations with consultants, prepares relevant major customers' marketing plansIdentifies the short-, medium- and long-term needs of the company's services & solutions at assigned major customersIn consultations with consultants, prepare proposals and tenders for company's services & solutions needed by assigned major customersFollow-up the submitted proposals until order closingAchieves the company's quarterly and yearly sales objectives at assigned major customers

The CompanyHybrid

The CandidateAge max. 45 yearsHolds a Bachelor's Degree in management or higherExcellent skills in developing mutually beneficial business relationsHas several years experience in selling of professional servicesExcellent written communication skills oral and writtenGood logical and analytical thinkingHigh achievement motivationAble to work with high speed and accuracyAble to work independently and in a teamGood English, oral and writtenAble to operate a PC with Ms Office programs

The RemunerationThe firm offers an attractive remuneration package including basic monthly salary and performance incentivesAll allowances & facilities required by law

How To ApplyPlease send your application by filling out the form below . Job applied for *Your First Name * FirstYour Family Name * Last Place & Date of Birth *Nationality *Marital Status * Address 1 *Address 2 City * Postal Code * Country *Phone Number * Email *Website/FB/Linked-in or others Highest Education (what-where-when) * Work Experiences (what-where-when) * Describe your core competencies *

References at least 3. (Name, Job Title, Company, Email)* Want to be include in our job seekers databank?

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