

Sales Manager - JSO (Jakarta Sales Office)

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Company: Hyatt Corporation

Location: Surakarta

Category: other-general

Sales Manager - JSO (Jakarta Sales Office)

Alila Alila Solo ID - Central Java - SurakartaSalesDepartment Head/ManagerFull-timeReq

ID: SUR000234

Summary

You will be responsible for the efficient running of the department in line with Hyatt International's Corporate Strategies and brand standards, whilst meeting employee, guest, and owner expectations.

The Sales Manager - JSO (Jakarta Sales Office) is responsible for opportunity business from Jakarta and is responsible for assisting the related revenue to maximize most profitably in line with the agreed targets.

Qualifications

Ideally with a relevant degree or diploma in Hospitality or Tourism management.

Minimum 2 years of work experience as a Sales Manager in a 5-star hotel in Jakarta.

Good problem-solving, administrative, and interpersonal skills are a must.

A true desire to satisfy the needs of others in a fast-paced environment.

Refined verbal and written communication skills

Expert in selling, negotiating, business writing and presentation skills training.

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