

## Sales Manager – India

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Company: BYJUS LLC

Location: Indonesia

Category: other-general

**Sales Manager - India**  
**About the role** We're seeking a qualified Sales Manager to sell Whitehat Jr's/ Byju's Future School products that our customers have grown to rely on. The Sales Manager will utilise their skills to build a strong relationship with Prospects/Customers and close deals. The ideal candidate will be a quick learner with strong negotiating skills and demonstrate the ability to showcase our offerings compellingly in India.  
**Role details**  
**Scope:** Work on given prospects (Leads) as an individual contributor and close deals, Product & Process Training will be provided to the Sales Managers.  
**Target Customers Region:** India  
**Work Mode:** Work From Home  
**CTC Range:** 4 LPA (Excluding Additional Variable Compensation)  
**Working days:** 5 working days with 2 days-off which will be during the week (Rotational).  
**Shift Time:** 10:00 AM to 08:00 PM (IST) (Subject to change as per business requirement)  
**Mandatory Language Fluency:** English, Hindi.  
**Laptop/Wi-fi:** candidates to use their laptops, wi-fi & phone bills will be reimbursed per the policy.  
**Additional Variable Compensation:** It's highly an Incentives driven environment (% Slab on Total Revenue). On average our Sales Manager earns 20K-25K per month as incentives.  
**Qualifications & Skills** Proven track record of exceeding targets as a Sales Manager, > 1 year of experience in Sales or a Fresher keen to learn & implement the learning in a sales-driven environment & contribute to the revenue growth. Overall experience must not be more than 10 years. Fluency in English and Hindi, ability and willingness to deliver in a performance-driven environment. Excellent communication, interpersonal, problem-solving, presentation, and organisational skills. Ability to counsel a parent for the child's future. Comfortable with changing shift timings so that we may serve our customers better.

Comfortable with exceeding work timing based on process needs. Graduation or 2 years diploma with 12th pass knowledge of spreadsheets (Excel, Google Sheets), and PowerPoint. Immediate joiners are preferred. Must have 1 month or less notice period.

#J-18808-Ljbffr

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