

Indonesia Jobs Expertini®

Sales

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Company: Jidokasystem

Location: Indonesia

Category: other-general

Short summary of the job: A sales job for smart people and can learn quickly new industries management practices. You will be in charge of the full sales cycle from the opportunity qualification to the negotiation, going through astonishing product demos. Responsibilities Full sales cycle Achieve monthly targets Full sales cycle Achieve monthly targets Must Have Full sales cycle Achieve monthly targets What's great in the job? No outbound calls, you get leads and focus on providing value to them You sell management software to directors of SMEs: interesting projects and people Direct coordination with functional consultants for qualification and follow ups PTOs Vacation, Sick, and paid leaves Save on commute Pre-tax commuter benefits (parking and transit) Discount Programs Brand-name product and services in categories like travel, electronics, health, fitness, cellular, and more Only a couple blocks from BART, Caltrain, Highway 101, carpool pickup, and Bay Bridge. Sponsored Events Tuesday Dinners, Monthly Lunch Mixers, Monthly Happy Hour, Annual day event Sport Activity Play any sport with colleagues and the bill is covered Eat & Drink Peet's and Philz coffee provided all day to order and pantry snacks

#J-18808-Ljbffr

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