

Sales Executive

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Company: Orientmaritim

Location: Indonesia

Category: other-general

Responsibility in maintaining existing client and identifying new client. Execute day to day work with current and potential customers to offer product. Update customer database and visit customer in order to retain long term customer relationship. Build new relationship with potential customer which lead to customer satisfaction and generate orders and sales. Coordinate with Internal Admin & Finance team regarding to process purchase order and payment status customer. Other duties that being assigned to. Requirements : Bachelor Degree (S1) Marketing / Communication with Minimum GPA 3.00 Experience in Admin Sales/Marketing or Telesales are welcome to apply. Having experience and knowledge on Port Agency business. Proficient in Microsoft Office. Fluent in English both oral and written. Have good interpersonal skill Good analytical thinking, good priority setting and communication skills. Team player, proactive, and highly motivated. Highly driven to achieve the target Have strong communication skills Excellent in negotiation and building relationship Willing to be placed in North Jakarta Customer Relationship Personal Evolution Autonomy Administrative Work Technical Expertise Responsibilities Lead the entire sales cycle Achieve monthly sales objectives Qualify the customer needs Negotiate and contract Master demos of our software Must Have Bachelor Degree or Higher Passion for software products Highly creative and autonomous Valid work permit for Belgium Nice to have Experience in writing online content Additional languages Strong analytical skills What's great in the job? Great team of smart people, in a friendly and open culture No dumb managers, no stupid tools to use, no rigid working hours No waste of time in enterprise processes, real responsibilities and autonomy Expand your knowledge of various business industries Create content that will help

our users on a daily basis Real responsibilities and challenges in a fast evolving company Each employee has a chance to see the impact of his work. You can make a real contribution to the success of the company. Several activities are often organized all over the year, such as weekly sports sessions, team building events, monthly drink, and much more. A full-time position Attractive salary package. Trainings 12 days / year, including 6 of your choice. Sport Activity Play any sport with colleagues, the bill is covered.

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