

Merchant Acquisition (Sales)

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Company: Halokerja

Location: Daerah Khusus Ibukota Jakarta

Category: other-general

Presenting Jubelio products to client and establish strong relationship with them Negotiating price, contract terms and structuring deals with Client Ensuring minimum of three new seller meetings daily Drive sales and maximize profitability across the product portfolio Forecasting profits and sales Monitor trend of the industry in terms of market development, new projects, competitive activity, new client, etc Responsible to ensuring that both individual and team achievement reach required target that has been set by the company Min 1-2 years experience as Sales or related position, fresh graduate with good communication skill and internship experience is welcomed to apply Previous experience of working in SaaS or E-Commerce company is highly preferred Having personal database of client is a must Good communication and presentation skills Visionary and can think for future and growth of company Able to join as soon as possible is an advantage

#J-18808-Ljbffr

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