

Management Trainee

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Company: PT. SOLID GOLD JAKARTA

Location: Kota Administrasi Jakarta Pusat

Category: business-and-financial-operations

ABOUT THE PROGRAM
In this Program, candidates will actively generate and engage with clients to help company increase a number of new investor. This candidates will strategically plan their approach to client and offer compelling solutions for client's needs. They are responsible for maintaining and developing relationships between client and their self.

Responsibilities

- Acquire new clients for needs of being investor
- Analyse the client's needs, and maintain the relationship with them
- Identify developments in commodity market movements
- Strategically plan the approach to the client
- Offer compelling solutions for the client's financial needs
- Create offline and online media plan and promotion

Qualifications

- Bachelor's Degree or Diploma 3 of any major
- Fresh Graduates are welcome to apply
- Strong cross-team collaboration skills
- Possess good analytical thinking and excellent communication capability
- Strong motivated, diligent, and persistent
- Have good negotiation skills
- The understanding of investing is greatly appreciated
- Good team player and capable leader
- Positive attitude and eager to learn

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