

ICT Program Director

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Company: Halokerja

Location: Daerah Khusus Ibukota Jakarta

Category: other-general

Background Checks: All employment offers to join Ericsson are subject to satisfactory completion of our global pre-employment check

Be part of the team: As the tech firm that created the mobile world, and with more than 54,000 patents to our name, we've made it our business to make a mark. When joining our team at Ericsson you are empowered to learn, lead and perform at your best, shaping the future of technology. This is a place where you're welcomed as your own perfectly unique self, and celebrated for the skills, talent, and perspective you bring to the team. Are you in? Come, and be where it begins.

This position will drive large & sophisticated professional services engagement towards our customers, will also support the KAM with extensive technical knowledge by taking on both the Solution & Delivery leadership role and working on overall solutions, cost estimation, and delivery models. Come and join us!

You will Acting as the head of the delivery, until the complete fulfillment of the contract, ensuring the continuity from pre-sales to delivery, actively seeking to improve top and bottom lines with due consideration to customer satisfaction and Ericsson's business objectives since these programs often have visible impact on the Business Unit and corporate results

Building a strong Customer Relationship at C-Level (IT, Engineering, Marketing, Finance etc.) Manage and drive up-sales opportunities by end to end collaboration and the latest understanding about our portfolio and offerings

Mentoring the team, to interact and to support in their professional growth Deliver methodology fine-tuning as well as harvesting the best practices from the programs driven

To be successful in the role you must have Education: BE, M.SC, MBA or equivalent experience Demonstrated ability of 10+ years' experience, from within the Telco/Systems Integration Industry on

driving IT and Network transformation programs or projects of high complexity Demonstrated ability and experience in the following domains: 5G CORE UDM/HLR/HSS, Mobile Core, Packet Core, and Systems Integration, Cloud experience Experience in leading multi-million-dollar projects/program as Project Manager, growing profitability, driving cost efficiency, and building top line and bottom-line growth Deep experience as leader in a multicultural collaborative environment Building and leading a presales and delivery organization to support timely and effective customer requirements Solid track record working for a supplier towards major telecom operators, with excellent Social and communication skills Proven track of financial acuity and skills to formulate strategies and concepts to contribute to the development of a long-term strategy and plan for the business Consistent track record of initiating improvements, ability to inspire change and optimize organizational performance Outstanding communication, presentation and influencing skills both in English & Bahasa Indonesia Professional attitude with solid ability to prioritize, manage time and deliver results Leadership skills, team building, initiative, proactive, result oriented, critical thinking and problem solving ability

What's in it for you? Here at Ericsson, our culture is built on over a century of courageous decisions. With us, you will no longer be dreaming of what the future holds – you will be redefining it. You won't develop for the status quo but will build what replaces it. Joining us is a way to move your career in any direction you want; with hundreds of career opportunities in locations all over the world, in a place where co-creation and collaboration are embedded into the walls. You will find yourself in a speak-up environment where empathy and humanness serve as cornerstones for how we work, and where work-life balance is a priority. Welcome to an inclusive, global company where your opportunity to make an impact is endless. Ericsson is continuing to hire for all open roles with all interviewing and on-boarding done virtually due to COVID-19. Everyone new to the team, along with our current staff, will temporarily work from home until it is safe to return to our offices.

What happens once you apply? To prepare yourself for next steps, please explore here: <https://www.ericsson.com/en/careers/job-opportunities/hiring-process> We will ensure that individuals with disabilities are provided reasonable accommodation to participate in the job application or interview process, to perform essential job functions, and to receive other benefits and privileges of employment. Please contact us to request accommodation.

Do you believe that an organization fostering an environment of cooperation and collaboration to execute with speed creates better business value? Do you value a culture of humanness, where fact based decisions are important and our people are encouraged to speak up? Do

you believe that diverse, inclusive teams drive performance and innovation? At Ericsson, we do. We provide equal employment opportunities without regard to race, color, gender, sexual orientation, transgender status, gender identity and/or expression, marital status, pregnancy, parental status, religion, political opinion, nationality, ethnic background, social origin, social status, indigenous status, disability, age, union membership or employee representation and any other characteristic protected by local law or Ericsson's Code of Business Ethics. We are proud to announce at Ericsson Indonesia, our employees have once again voted us as a Great Place to Work® and we have been officially Certified™ in 2021. Every year, more than 10,000 organizations from over 60 countries partner with the Great Place to Work® Institute for assessment, benchmarking and planning actions to strengthen their workplace culture and this Certification acknowledges our employees value their employee experience and our workplace culture. Create video for distribution channels (YouTube, social media, mobile apps, etc.) based on the storyboard and the script; Is a leading distributor of laboratory indotech equipment, pharmaceutical manufacturing Solutions, general laboratory supplies, and www.indotechsci.com; <https://www.halokerja.id> connects jobseekers and recruiters by accurately matching candidate profiles to the relevant job openings through an advanced 2-way matching technology. While most job portals only focus on getting candidates the next job, Shine focuses on the entire career growth of candidates.

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