

Head of Business - Transportation

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Company: Michael Page

Location: Daerah Khusus Ibukota Jakarta

Category: other-general

About Our Client Our client is a leading one stop transportation platform that offers a wide range of services. Job Description Develop and implement a comprehensive transportation strategy that aligns with the overall company goals. Conduct market research and analysis to identify new transportation methods, technologies, and routes to optimize efficiency and reduce costs. Oversee day-to-day transportation operations, including scheduling, routing, dispatching, and logistics. Manage transportation budgets and expenses, negotiating contracts with carriers and vendors to secure the best rates. Implement and maintain efficient transportation management systems to optimize resource allocation and delivery timelines. Identify new business opportunities in the transportation sector and develop plans to capitalize on them. Lead, motivate, and develop a team of transportation professionals, including logistics coordinators, drivers, and dispatchers. Recruit, hire, and train qualified personnel to ensure a skilled and efficient workforce. The Successful Applicant Bachelor's degree in business administration, supply chain management, or a related field (MBA preferred) Minimum 10 years of working experiences in relevant industry Extensive experience in transportation operations and logistics management. Proven track record of success in achieving cost reductions and revenue growth in the transportation sector. Strong analytical and problem-solving skills with a focus on efficiency and optimization. Excellent communication, negotiation, and interpersonal skills. What's on Offer Great opportunity with fast growing industry Attractive remuneration package Excellent career path

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