

Director - Jakarta

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Location: Jakarta

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Are you a dynamic and results-driven professional looking for an exciting opportunity to shape the future of an organization? Join Emerhub, a leading international consultancy, as we expand our horizons. We are seeking a talented and visionary individual to fill the role of Director for our Branch in Jakarta. About Emerhub: Since 2011 Emerhub has been a dynamic and fast-growing consultancy specializing in assisting businesses / individuals to establish, relocate and expand their presence in Asia. With a proven track record of success, we provide comprehensive solutions to navigate the complexities of emerging and growing markets. Our team is composed of dedicated experts who are passionate about driving success for our clients. As we continue to expand our services and geographical reach, we are looking for a motivated Marketing and Development Director to play a pivotal role in our journey.

Role and Responsibilities: As the Director, you will be responsible for leading and executing innovative strategies that drive business growth and enhance Emerhub's brand presence. Your sense of leadership, understanding of the business environment in Jakarta and Indonesia is essential to provide the best consulting service to our client.

Profit and loss
Maximizing profits and the return on investment for Emerhub Jakarta
Developing and monitoring financial and operational plans
Operations and expansions
Delivering industry-standard results to our clients
Ensuring that product quality and service standards are met in all areas
Hiring, training, and overseeing sales and operation teams
Compliance
Ensuring the branch office meets internal operating standards and follow the group policy
Ensuring compliance with local laws and regulations
Sales and Marketing
Lead the sales team and reply to client enquiries
Contribute to the marketing production by providing business

insights Supporting the marketing team in creating content about doing business in
Indonesia Representing the company during events Developing strategic partnerships with
key stakeholders Requirements Minimum of 5-7 years of P&L management experience in a
B2B company A proven track record that demonstrates strong organizational and leadership
skills Ability to communicate effectively and to represent the company A strong understanding
of market in Indonesia Master's degree or substantial working experience abroad Outgoing
Personality What we offer Competitive salary Career path in an international company
expanding its activities in several countries Working experience with international company
and investors from all around the world Powered by JazzHR

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