

## Business Development Specialist II, East Asia and Pacific

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Company: Catholic Relief Services

Location: Indonesia

Category: other-general

### Job Summary:

As Business Development (BD) Specialist II you will lead the production of high-quality applications for funding in support of CRS' engagement with institutional donors and initiatives involved in international development to serve the poor and vulnerable. Your knowledge and skills will allow you to provide specialized assistance in all dimensions of the BD cycle to cross-disciplines and cross-functional teams. You will work closely with country program staff, country program leadership, the senior management in your sub-region, the Asia regional business development manager, and the Asia regional team. You will be responsible for supporting BD-related strategic initiatives, such as leading the development of CP level BD Strategies and building BD capacity of country program staff and partner organizations. The BDS II will support CRS's competitive positioning for and pursuit of private and institutional donor resources, with a priority for supporting competitive funding opportunities. A core function of this job is supporting and leading the production of high-quality applications for donor funding. The position also requires specialized assistance in other dimensions of the business development cycle, knowledge of specific program sectors or funding sources, and other business development activities based on agency needs and your interests and skills.

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