

Business Development Manager (Digital Agency Company)

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Company: Kelola

Location: Bandung

Category: other-general

Hello jobseekers! We are currently helping a Digital Agency based in Bandung look for a Business Development Manager with the following details: About the Client: Our client is a Digital Agency that delivers marketing services through a system that focuses on improving reputation, reconnecting with existing customers, gaining new customers, and retargeting the strategy to stay in front of customers over time. Job Responsibilities: Identifying new business opportunities Conduct research to identify new markets and customer needs Creating sales forecasts and actively working towards reaching them Pitching sales and products to new and existing clients Build long-term relationships with new and existing clients Managing and training a business development team Job Requirements: Proven 4-5 years working experience as a business development manager / sales area in advertising agency or media Proven sales track record Have qualified database client Proficiency in English Powered by JazzHR

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