

Branch Manager - Business, SeaBank (Makassar) Experienced (Team Lead) Indonesia - Jakarta Busin[...]

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Company: Shopee

Location: Indonesia

Category: other-general

Branch Manager - Business, SeaBank (Makassar)Experienced (Team Lead)Department Business Development and Partnerships The SeaMoney team enables and drives innovation by providing a range of financial products and services, including its mobile wallet, ShopeePay, to both individuals and SMEs. Its mission is to better the lives of individuals and businesses in the region with financial services through technology. SeaMoney is a part of Sea Limited, a leading global consumer internet company. In addition to SeaMoney, Sea's other core businesses include leading e-commerce platform, Shopee and digital entertainment arm, Garena.Job Description:Monitor the development of funding customersHold negotiations with customers and prospective customerMonitor funding product marketing activitiesCoordinate with funding product marketers to establish a work plan and funding product marketing strategyBuild relationships with relevant agenciesRequirements:Mastering the provisions of BI, OJK, and applicable laws and regulations related to Bank business activities, previous experience as a Branch Manager is preferable Familiar with funding segment and understand the risks in bank business activitiesHave good communication, managerial, marketing, negotiation and leadership skill is a must

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