

Account Executive

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Company: Jakarta

Location: Daerah Khusus Ibukota Jakarta

Category: other-general

Be part of a great team from a global companyJoin our global company and unlock limitless opportunities as you collaborate with a diverse and talented team. Together, we redefine success, inspire innovation, and create a world of endless possibilities.Generate new clients through active prospecting and nurture leads until goal.Build strong client relationships, understand their needs, and offer tailored digital marketing solutions.Have good presentation skill and interpersonal skill that can persuade potential clients.Good sales strategy thinking to approach target clients.Skill RequirementsDeep knowledge of digital marketingExcellent communication and negotiation skills.Experience leading brand strategy – developing a brand proposals from scratch.Goal-driven, self-motivated, and organized.Active in English (written and verbal).Experienced in Digital Agency is a plus.

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